ANNUAL REPORT

THE TRILLIUM FOUNDATION

In its first five years of operation, the Trillium Foundation has granted and pledged $ 76,092,900 to voluntary organizations in Ontario providing social services to more than one million clients. These grants have furthered the work of over 120,000 volunteers.

1987-88

REPORT OF THE CHAIRMAN

89-05825/

It is a particular honour to present Trillium's Fifth Annual Report. This is an ideal opportunity to focus a little on the history of the Foundation and its role in philanthropy in Ontario.

In 1981- a time of worsening economic conditions - many volunteer organizations, large and small, were concerned about their ability to procure the funds to enable them to carry on their existing programs, and to meet other essential community needs.

The concept of a foundation funded through government lotteries but managed and directed by volunteers, developed that same year as a result of meetings between volunteers from nine voluntary social service organizations and the Ontario Ministry of Tourism and Recreation. The organizations represented all had an interest in either obtaining or maintaining private charitable, province-wide lottery licenses to generate revenue for the services they provided to the community.

The Government of Ontario had little enthusiasm for continuing the licensing of charitable lotteries, and in fact, felt that a proliferation of lotteries would be beneficial neither to the citizens of Ontario nor to the voluntary organizations themselves. The government's alternative was to propose the allocation of some of the Ontario Lottery Corporation proceeds for social services.

The charities were united in not wanting to be more dependent upon the government for their needs, nor did they feel that the grants criteria and grant decisions should be specified by the government. It was therefore agreed that a unique and perhaps as yet untried mechanism should be developed, whereby a Foundation, driven by community volunteers and operating at arm's length from the government would be responsible for the management and distribution of funds provided by the Ontario government.

The announcement by the Minister of Tourism and Recreation of the formation of the Trillium Foundation was received with great enthusiasm by the social service sector in Ontario. By November 17, 1982, when the Trillium Foundation was formally incorporated, its volunteer committee structure was already well developed. Research into the needs of provincial charities was in progress and the volunteers and staff were spending countless hours on designing the Foundation's guidelines and criteria for the granting of funds. The first grants were approved in June 1983.

Trillium Foundation underwent a Sunset Review, performed late in 1985 by the Ministry of Tourism and Recreation. This was a very positive experience, and was most reassuring to all volunteers and staff at the Foundation. Results of the process pointed to Trillium as a highly efficient and effective organization that should be continued.

Trillium's Policy Committee had noted that many more social service providers in Ontario could make use of Trillium dollars if resources and eligibility were expanded. Consequently, in 1986 the Policy Committee undertook the task of designing a mechanism for a regional/local grant process. In anticipation of implementing such a process, Trillium initiated a "fact-finding tour" of Northern Ontario in October of that year. Twenty-five percent of the Trillium Board of Directors were involved in the tour, both through organizational work, and attendance at the northern meetings.

Forty meetings were held during a two-week period, with over 150 people familiar with the social service needs of the North. Seventeen northern towns

and cities were visited, and 108 organizations interested in social services were represented.

In the spring of 1987, Trillium Foundation was granted an increased annual allocation under the auspices of the Ministry of Tourism and Recreation. Trillium's new criteria to permit funding of local, autonomous, voluntary social service organizations had been approved. The Foundation immediately implemented a Regional Grants Program to parallel the existing Provincial Grants Program. It was agreed that this regionalization process should be developed and tested first in Northern Ontario, and the first Regional Grants were approved in December of 1987.

The Foundation is proud of its development and achievements, particularly in light of its very large volunteer component. Its aim from the beginning has been to enable voluntary organizations providing social services within the province to carry out their essential activities. This continues to be possible thanks to the ongoing support of the Hon. Hugh O'Neil, Minister of Tourism and Recreation, and his staff. Their solid encouragement and their scrupulous respect for the arm's length relationship of the Foundation makes it possible for Trillium to function as a voluntary organization in concert with those it funds.

Over the past five years, Trillium has granted and pledged more than $75 million to 72 province-wide organizations. These funds have directly or indirectly benefitted over 2,800 local branches and member groups across Ontario. As well, this year over $800,000 has been granted and pledged to 15 autonomous organizations in Northern Ontario. Trillium funds have furthered the work of roughly 120,000 volunteers and its grants have assisted 1,200,000 clients.

The above figures are certainly important but the dollars are only part of the Foundation's contribution. Trillium believes that the "giving" of both money and time is essential to the health and development of the community in which we live. Trillium is trying hard to do what it can to nurture and encourage giving within Ontario.

It is my pleasure to acknowledge Trillium's volunteers, who give above and beyond the call of duty. Although the membership of the Board of Directors is always evolving, it has never wavered from the principles of commitment and the giving of valuable time and thought to the issues at hand. For example, it was particularly gratifying that twenty-three of our twenty-five Board members managed to attend our first out of Toronto Board meeting - in Sudbury - during an airline strike. Those whose terms of office have ended, please take with you our respect, our appreciation and our love. They are Alastair Gamble, Jacqueline Guertin, Simpson Hollingsworth, Beryl Ivey, Inta Kierans, Heather Thomson, and Judith van Boxel. Most of you were with us from the beginning and Trillium will not be the same without you. We welcome the new Board members who will take up the challenge you have left.

There are also thirty new volunteers in Northern Ontario, most of whom I had the pleasure of meeting at the training seminar last autumn in Sault Ste. Marie. We welcome you, and trust you will enjoy giving your time and expertise for the benefit of people in your own communities who will benefit through the development of services.

In closing, we once again owe much thanks to Trillium's Executive Director, Sally Farr, and her small and hard-working staff. Sally is very much a part of the history of Trillium; she was intimately involved in the negotiations that led to its establishment, and she has kept the ship on course in partnership with twenty-five Board members who frequently have differing points of view. We are all most appreciative of her caring contribution, and she would be the first to say that she couldn't do it without her wonderful staff. Thanks to you all.

John Craig Eaton
Chairman

REPORT OF THE EXECUTIVE DIRECTOR

It certainly seems like more than five and a half years ago that twenty-five Board members and I stared at each other across the table, each hoping the other knew what we were doing. All of us had a sense of where we wanted to go; many of us, who had worked for months to bring Trillium Foundation to life, understood the dream; but frankly, few of us knew how to achieve it. I suppose if there is anything to be learned from the first five years at Trillium, it is that when people care enough, are committed enough, and are determined enough to try, great things can be accomplished. I must tip my hat to John Craig Eaton, our Chairman, and all our outstanding Board members who have worked so hard in trying to make the dream a reality.

In reviewing what has been achieved since those early days, it is reassuring to see the growth both within Trillium and within those organizations that have received Trillium grants. While the comprehensive reporting requirements for grantees have helped us to monitor the use of the funds, more importantly, we have been able to view the growing expertise and sophistication of almost all recipients. The greater emphasis by grantees on appropriate planning and evaluation, and an increased focus on training, volunteer involvement, and on the future self-sufficiency of Trillium-funded programs, has resulted in significantly strengthened organizations. Every month as we read through progress reports, we are delighted with the seriousness with which our grants are handled and the growing success rate with new fundraising. There is truly a sense of celebration at Trillium House when an organization about which we had concerns begins to turn around.

Current policy dictates that a provincial organization may reapply for Trillium funding thirty-six months after the date of their last grant cheque. Many organizations which have previously received Trillium grants will become eligible to reapply this coming year. We know that many more local branches and member groups will be included in these requests, and as the new cycle of grants and pledges begins, it will be wonderful to watch the effect of those grants at the local level. Our projections indicate that this year's surplus will once again soon be totally pledged. As usual, some difficult decisions will have to be made by our volunteer reviewers regarding the best use of our resources. Clearly the success of a grantee in meeting their performance plans during the previous grant, their fundraising results, and financial need will influence the reviewers' decisions.

Our original policy of funding province-wide social service organizations and, through them, their local branches or member groups, remains unchanged. We have, however, put much stronger emphasis on all eligible local branches or member groups being encouraged to apply as part of a provincial application. To this end, we hold application seminars semi-annually to assist an organization with the complex process of assembling a consolidated request.

There have been a number of important outcomes as a result of our policy of funding through provincial organizations. There is generally a much more cohesive and standardized level of service at the local level; there appears to be greatly improved communication; measurements of effectiveness and efficiency can better be made due to data collected for reporting purposes; and many new programs can be developed and shared. Also, expenses such as copy writing, printing, accreditation, and training packages can be, and usually are, reduced through centralization.

Perhaps the greatest impact has been through the development of Trillium-funded computer systems for a number of organizations whereby software has been standardized for all locals and is operating on Trillium-funded hardware across the province. The substantial funds which have gone into computer systems have had a huge impact, for example, on case management, program evaluation, direct-mail fundraising, and consistency in reporting to funding agencies.

Finally, we believe that the process of needs identification and evaluation, as done by each agency's own volunteers from across the province, continues to be the soundest assurance that the end beneficiary of Trillium dollars - the client - is appropriately served.

Of major importance in the development of Trillium has been our new Regional Grants Program, which was announced in June of this year, and is being tested first in Northern Ontario. We have completed two grant periods and anticipate a growing demand in 1988 as the program becomes known by the many small voluntary social service organizations in the North who do not belong to provincial organizations. As well, in certain circumstances, we now permit local branches or member groups of provincial organizations, in Northern Ontario, which have never received Trillium funds and meet the eligibility criteria to apply for Interim Grants.

The Regional Grants Program has been modelled on our Provincial Grants Program, with thirty-six volunteers from twenty-five towns across Northern Ontario. These community representatives review requests, meet with the applicants, and make recommendations to the Trillium Board of Directors. They were given training in grant evaluation and financial analysis through workshops in Sault Ste. Marie this past autumn. As new volunteers replace those who have completed their term, training will be provided by the volunteer chairpersons of the local area committees with the help of video tapes, printed material, and peer support.

One of the challenges of the Regional Program has been to design policy for both the uniqueness of the North and the generic requirements of a province-wide Regional Program. This has been particularly evident in determining which organizations can be eligible to apply. In certain circumstances, particularly in isolated areas, it has been necessary to permit voluntary organizations not ordinarily eligible to apply for their social service activity.

Our thanks go to all of the northern volunteers, to the Area Committee Chairmen, the Trillium Policy Committee, and the Regional Grants Review Committee, for the many hours of work involved in designing and implementing the Regional Grants Program.

I cannot look back without thinking of the dedicated and thoughtful involvement of the Trillium staff. Their role as grantors and as helpmates in establishing and recording systems and procedures within Trillium has ensured a relatively smooth operation.

The implementation of the Regional Grants Program, and the increased workload it implied, led naturally to the reorganization of Trillium at a staff level. The new structure of two separate departments, each with its own director, has spread the workload more equitably and permits the uniqueness of each grant program to flourish, while operating within the overall policy direction of the Foundation. A special thanks to Anne Pashley and Ingrid van Rotterdam, Directors of the Provincial and Regional Grants Programs respectively, Catherine MacKinnon, Manager of Finance and Grants Associate in her spare time, and to our other Grants Associate, Virginia Groth. Also our gratitude to Doreen Davies, Mariette Dussault, and Lori Kieswetter, without whose secretarial and organizational skills we could not cope.

Best wishes to all Trillium grants recipients, volunteers and staff over the next five years.

Sally Farr
Secretary and Executive Director

Martin Connell

Imagine for a moment the opportunities if Canadians were more generous. Picture a more receptive public and corporate audience for fundraising and volunteer recruitment efforts. Now let me tell you how we can turn those imaginings into reality.

CANADIANS INDICATE A WILLINGNESS TO DO MORE

In the fall of 1987, The Canadian Centre for Philanthropy commissioned Decima Research to undertake two major surveys on the attitudes and behaviour of Canadian individuals and corporations to charitable activity. The general public survey uncovered three key findings.

- Canadians have a very positive attitude toward charitable activity. They have a deep belief in the importance of giving to the community and feel that charities make an important contribution. Organizations are perceived to be well managed and run by organized professionals. Overwhelmingly, Canadians report that their volunteer experiences are satisfying.
- The survey indicated that Canadians have the potential to do and give more. Almost half of respondents felt that they could give more. Sixty percent felt they would like to see Canadians double the amount of donations over the next five years. Forty-three percent of those who have not volunteered said they are likely to volunteer and 85% of Canadians who were asked to volunteer last year became volunteers.
- However, the survey found that while attitudes are positive, actual behaviour is passive if not complacent. Giving is largely unplanned, often given at the door and in small amounts. Volunteering also takes a sharp drop between intentions and actual behaviour when we find that only 33% of Canadians volunteered last year.

PERFORMANCE DOES NOT MATCH GOOD INTENTIONS

The public survey provided some insights into the reasons for the disparity between good intentions and poor performance.

The survey found that charitable giving occupies a low share of mind and is not deeply imbedded in the Canadian psyche. For example, when asked what they do with their disposable income, only 4% mentioned charitable activity. Even in a windfall situation, only 8% would share it with charitable organizations.

Another possible explanation for the complacent behaviour is that Canadians do not feel a sense of ownership or responsibility for supporting the sector. Canadians, on the whole, wait to be asked for funds or to volunteer rather than initiate support themselves.

Tied to the lack of responsibility is the role Canadians perceive themselves to be currently playing. They consider that today they are most responsible for supporting the sector but that government should play a greater role. They also perceive themselves to be generous.

Fundraisers and volunteer recruitment drives are confronted with a potentially receptive audience but one which needs to be reminded of the important role they could and should be playing in supporting the sector.

The corporate sector is equally receptive to the notion of philanthropy and volunteerism. The Decima survey of 364 companies showed that attitudes to donations are highly favourable, and most companies support employee volunteerism.

However, once again, positive attitudes do not necessarily guarantee a positive performance level. In fact, as a percent of profit, companies are not

giving what they were in the early seventies and are giving on average only .5% of pretax profit. Half of the larger companies are not claiming any charitable donations. And yet, the Decima survey found that most respondents consider companies to be already generous.

The findings show that there is real potential to increase the level of corporate support if we can make it easier to get involved and inform companies about the benefits of participation.

We recognize that to significantly increase the level of financial and volunteer support from individuals and corporations, it is necessary to work on a number of fronts at one time. Better tax incentives and improved management of non-profit and charitable organizations are critical.

On another front, we need to reach out to the public and corporations through a national awareness campaign. The program will be called IMAGINE because it will ask Canadians to imagine the difference they could make to the quality of life in Canada through greater participation in the charitable activities of their choice.

IMAGINE WILL BE A CALL TO ACTION

The goal of IMAGINE is to raise the level of support for the entire sector without diminishing government involvement. If we are successful we could see as much as an additional $2.5 billion of incremental funds flow to the charitable and non-profit sector within the next five years.

IMAGINE is a special project of The Canadian Centre for Philanthropy and will be directed by a National Advisory Council supported by program staff.

IMAGINE will initially have three distinct elements. One element will be directed to the general public and will include a range of public service advertisements and special programs and events.

Another element of the program will be directed to the Quebec-based French language public. It will be similar to the Anglophone campaign but will reflect the local and distinctive characteristics of the province.

A third element will speak to corporations and, through peer leadership, increase the breadth and depth of corporate participation in giving and volunteerism.

The primary objectives of IMAGINE are to:

- nurture a sense of personal responsibility for the charitable and non-profit sector and for the community as a whole
- increase the level of expectation about what is a fair contribution in terms of both time and money
- encourage more planned and budgeted giving
- work with the charitable and non-profit sector to ensure the mechanisms are in place to absorb an influx of financial and volunteer contributions

To accomplish this task will require a long-term effort and will need the support of a diversity of interests from business, non-profit and charitable organizations, media, foundations, labour and community leaders from across Canada. The program will also reflect the Canadian cultural mosaic.

Various levels of government will also play a role in supporting IMAGINE. The Ontario government has committed a matching grant of $500,000 and the federal government $1.3 million over five years.

The program is in its development phase with the launch of IMAGINE planned for late November of 1988. A key activity during the development phase has been a series of consultations held across Canada with non-profit and charitable organizations. These consultations have provided us with the opportunity of getting feedback from the sector before the launch. We have also used the consultations to talk to the sector about both the potential and limitations of IMAGINE.

IMAGINE CAN CREATE A MORE RECEPTIVE AUDIENCE

Charitable and non-profit organizations will continue to be the means through which Canadians get involved in providing funds or volunteer support.

IMAGINE's role is to create a more receptive audience for fundraising and volunteer recruitment efforts. It will encourage Canadians to reach deeper into their pockets and to share more of their spare time with the causes and activities of their choice. It will raise awareness about the need to get involved, not as a reflex but because they benefit themselves and society benefits as well.

Martin Connell is Chairman of Conwest Exploration Company Ltd. and founder and Chairman of the Calmeadow Foundation. He is Vice-Chairman of the Canadian Centre for Philanthropy and Chairman of the IMAGINE project.

DISTRIBUTION OF TRILLIUM FUNDS IN THE FIRST FIVE YEARS

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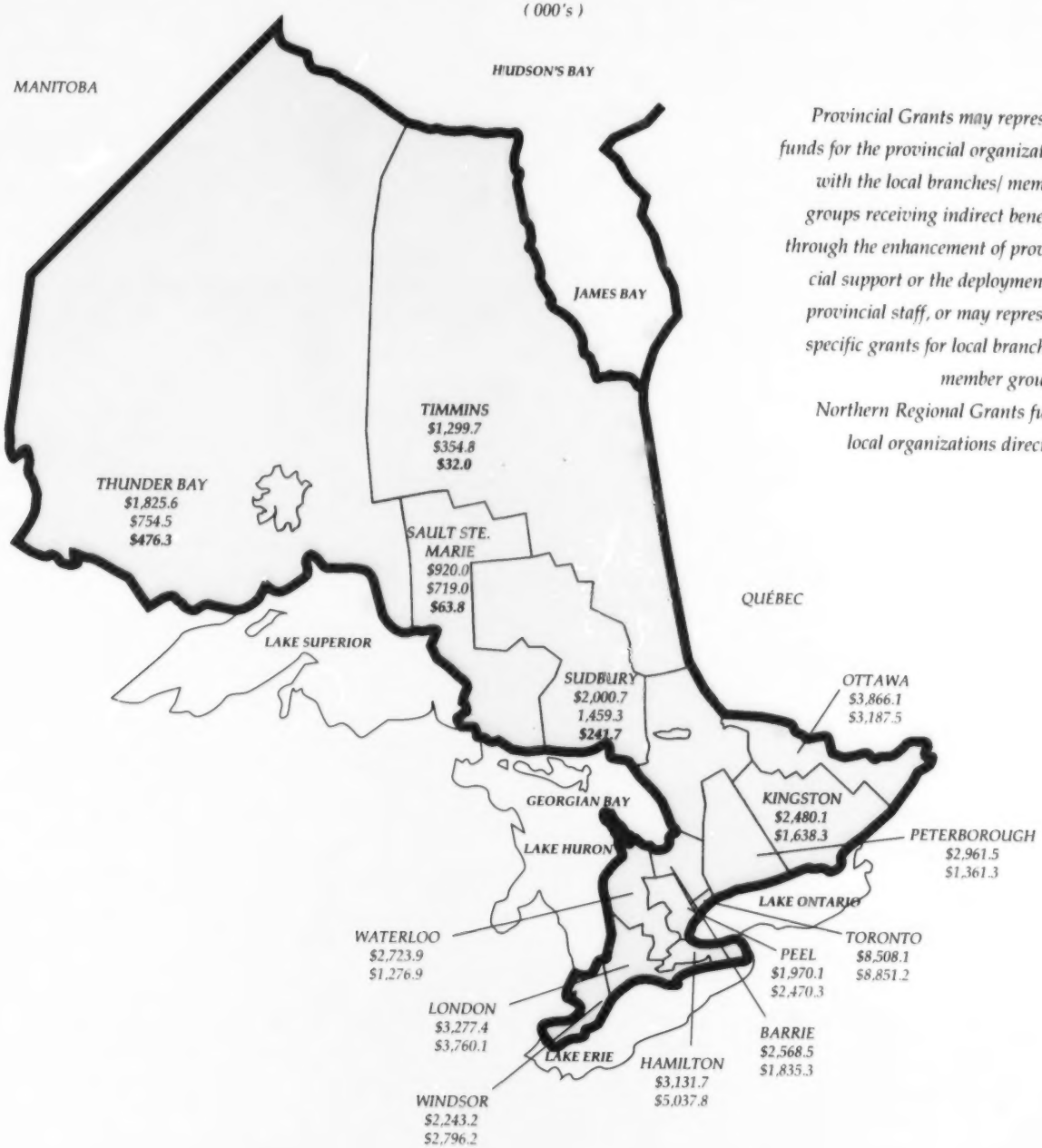


Provincial Grants may represent funds for the provincial organization with the local branches/ member groups receiving indirect benefits through the enhancement of provincial support or the deployment of provincial staff, or may represent specific grants for local branches/ member groups. Northern Regional Grants fund local organizations directly.

Grants and Pledges approved to March 1988 for the enhancement of province-wide programs.

Grants and Pledges approved to March 1988 for the funding of local requests.

Grants and Pledges approved to March 1988 in the Northern Regional Grants Program.

Planning session for member groups, left to right: Mark McGuire - Executive Director, Gail Jennings - volunteer, Maija Kagis - President, Association of Ontario Health Centres.

Association of Ontario Health Centres $45,000

The Association of Ontario Health Centres provides a coordinated voice for community-based health care facilities which offer health and social services at the neighbourhood level. The Association also provides program, education, and problem-solving resources to its members, as well as promoting among government, professionals, and the public, the valuable role played by health centres in the health and social services delivery system.

Trillium funds have been awarded to assist the provincial organization in planning and implementing the delivery of direct social services throughout Ontario and to develop programs in the areas of fund raising, public education, and volunteer recruitment that can be adapted by health centres at the local level.

Bridge House (Kingston) Inc. $69,700

Bridge House provides low-cost, short-term accommodation for women and children visiting eight Federal correctional institutions in the vicinity of Kingston. This organization was established to reduce the financial burden and loneliness experienced by family members of inmates in these prisons. In addition, it provides temporary child care, counselling, life skills training, and employment and housing referral.

The Trillium grant will help purchase a telephone system, office and household furnishings, a computer system, air conditioning and central vacuum systems, and a van to transport visitors to the Federal prisons. Trillium funding will also support on-site organizational analysis and travel costs for Board and staff for fundraising and leadership development. Bridge House is an important form of social outreach for inmates of Kingston-area correctional institutions and their family visitors from throughout Ontario and beyond.

Canadian Guide Dogs For The Blind $100,000

Canadian Guide Dogs for the Blind is a volunteer organization which breeds and trains guide dogs for the blind. The organization was established in 1984 as the first Canadian guide dog training centre. While the centre provides dogs to blind persons from across Canada, Ontario residents have accounted for 50% of clients served.

The Trillium grant will, over four years, support the provision of 52 additional guide dogs to blind residents of Ontario.

Guide Dog JADE being harnessed up ready to walk out independently, safely and confidently.

Childfind (Ontario) Inc. $25,000

Childfind seeks to assist in the location of missing children, to increase public awareness about the problem of missing children, and to prevent abduction. Currently, the organization comprises a provincial office and ten chapters located throughout Ontario.

The primary focus of the provincial office is to assist in the location of abducted or missing children. The office undertakes searches and liaises with the criminal justice system on behalf of the parent at the parent's request.

At the local level, chapters operate prevention and public awareness programs such as "Kidcheck", a fingerprinting and photographing service for parents, and "Streetproofing", a workshop for children and their parents focused on prevention of abduction and molestation.

The Trillium grant will enable Childfind's Board of Directors to hire a consultant to assist in the determination of appropriate strategies and structures to enhance organizational and volunteer effectiveness.

Frontier College / HELP Program $402,500

The HELP Program is a community-based job placement program for ex-offenders. It finds jobs and attempts to interest ex-offenders in obtaining and holding a job and assuming the responsibilities of day-to-day living.

In 1985 Trillium awarded funds to the HELP Program for the hiring of six new field workers and for service expansion throughout Ontario. After several years of successful operation, HELP is now able to establish its short-term training environment - the Freedom Farm - to provide soon-to-be-released offenders with training in upholstery or printing.

Previously approved for future funding, $242,500 of Trillium funds have now been made available for a portion of the Freedom Farm's expenditures for the upholstery and print shops, as well as for some operating costs.

Ontario Association of Credit Counselling Services $179,100

Whether the result of illness, employment difficulties, reduced income, or poor management, once a person is in a complicated credit situation, getting out without assistance may be nearly impossible. The stress and worry a debtor experiences often cause further problems, sometimes threatening his job, family life, and physical and mental health.

The 29 Ontario Credit Counselling Services provide personal money management advice, the arrangement of consumer debt repayment programs, and consumer credit education to Ontario citizens from all walks of life. In 1986, service was provided to approximately 14,000 individuals and families, and over $10 million was distributed to creditors.

This grant will permit the extension of credit counselling services to people in outlying areas who are not presently served by a local office. As well, the funds will be used to develop an accreditation program to provide a consistently high quality of service across the province, and to provide administrative support and assistance with computerization of local chapters.

Ontario Association of Visiting Homemaker Services $157,200

This totally volunteer association assists local Visiting Homemaker Service agencies by providing a means for ongoing communication, by establishing and monitoring standards for visiting homemaker services, and by disseminating information concerning the provision of these services in Ontario. In 1984, the Trillium Foundation funded an Association data collection and organizational analysis project. The 1988 grant will help develop a standardized computer data retrieval system among local member agencies. It will also assist the Ottawa, Wingham, and Toronto Visiting Homemaker agencies with further computerization in this important social service area.

Ontario Halfway House Association $428,800

The 34 member agencies of the Ontario Halfway House Association provide residential care, counselling, and rehabilitation programs for people in conflict with the law, and for the physically, sexually, and mentally abused and their children. Trillium funds have been provided to the provincial association for training and board development, in order to strengthen the organization and help it to better serve its members. As well, three agencies will receive funds for computerization, equipment, a resource library, a childcare centre, and the upgrading of program facilities.

The Trillium grant will also provide funds to an OHHA member in Toronto, to support its current

residential program for homeless adolescents in crisis and to establish a clinic to serve larger numbers on a drop-in basis.

Private Home Day Care Association of Ontario $616,800

The Private Home Day Care Association of Ontario (PHDCAO) consists of private home day care agencies throughout Ontario which are licensed under the Day Nurseries Act, as well as incorporated provider associations. Some 66 agencies are members of the Association. The Trillium grant will help establish a staffed provincial office for PHDCAO and will fund centrally-coordinated audio-visual projects for inter-agency distribution.

Funding will also assist various member agencies with toy libraries and resource centres for day care providers, fundraising and public relations, public education, expansion of programs, equipment and vans, and programs such as latchkey and emergency care. To meet PHDCAO's growing need for computerization, funds are also being granted for a provincial office computer and for an agency pilot project in computerization, with possible extension to some other local applicants. The Trillium support to the Association will help the private home day care community in Ontario meet the growing need for day care in the Province.

Mrs. Claus visits with the children at our 1st annual Christmas Party. Private Home Day Care Association of Ontario.

The Society of St.Vincent de Paul Provincial Council of Ontario $296,400

The Society of St.Vincent de Paul assists the poor and needy throughout Ontario by providing food, clothing, and shelter, and by visiting the sick and needy. A one-year Trillium grant has been approved to provide funds for several vans, furnishings to homes for recovering alcoholics, video equipment for educational purposes, and computers. It is hoped that providing funds for these necessary items will improve the efficiency and effectiveness of services provided throughout Ontario by the Society.

"Help can be received at the push of a button". VON (Ontario) program.

VON (Ontario) $368,100

VON (Ontario)'s mission is to provide visiting nursing and related social services to enhance the health and quality of life of people living in Ontario. Trillium funds will support the establishment of adult day care programs in six Ontario communities. These programs will provide support services to enable handicapped or elderly people to remain in their communities as long as possible, by providing programs to optimize their functioning.

As well, funds will be provided to two branches for the recruitment and training of volunteers and for a palliative care volunteer program to train and coordinate volunteers to provide support to patients and families during the final stages of terminal illness.

OTHER GRANTS DISPERSED IN 1987-88

Lincoln Alexander, the Lieutenant Governor of Ontario (centre), was on hand for the official opening of the Alzheimer Society of York Region's DAY Centre for Alzheimer patients. Chatting with Mr. Alexander are Bea and Norman Matthews.

Alliance for Children $15,100

The Alliance for Children functions as a forum for the Ontario child and family community. Funds were granted to increase support to member groups in their efforts to improve the delivery of service to children and to develop long-term organizational plans.

Alzheimer Association of Ontario $655,400

The Alzheimer Association of Ontario provides support to people afflicted with Alzheimer's disease, directing its efforts primarily to family support, counselling, public education, advocacy, and improvements in patient support.

Trillium funds have been provided to support ongoing activities of the Association and to provide the Ontario office with staff to ensure efficiency in service provision. As well, the Trillium award will help the Association and its 25 Ontario chapters to increase their fundraising and public education capabilities and to develop, produce, and distribute necessary information materials throughout Ontario.

The Association of Community Information Centres in Ontario $289,400

Community Information Centres across the province have experienced considerable difficulty in maintaining and disseminating up-to-date information on a manual basis. Funds are therefore being provided for costs of a prototype project regarding an automated information system, for possible extension to other agencies. The Trillium grant is also providing assistance to the ACICO provincial office.

Lilian Erskine, Project Supervisor at the Community Information Service of Hamilton-Wentworth, uses the new Star data base management software.

Big Brothers of Canada $1,000,000

Funds have been provided to assist the 69 Big Brothers agencies across Ontario to help boys from father-absent homes by matching them on a one-to-one basis

with mature males who provide guidance and friendship. The grant enables Big Brothers to maintain existing services in 41 agencies and to hire additional staff at a time when many boys are anxiously awaiting big brothers.

Big Sisters Association of Ontario $38,700

The four-year Trillium grant was intended to develop a provincial office and communication centre for the Association and to assist 32 local branches with various programs and projects. Big Sisters' goal is to prevent the development of emotional, social, and behavioural problems in participating girls. The work of the Association has expanded considerably in recent years.

Artcamp - Hamilton Central Boys and Girls Club.

Boys and Girls Club of Peel.

Boys and Girls Clubs of Ontario $561,300

Ontario Boys and Girls Clubs offer a diverse range of social, recreational, vocational, health, and guidance counselling programs to enhance the personal growth and development of over 20,000 economically or socially disadvantaged young people. Grants were made to 15 clubs for a variety of programs and projects including expansion of existing services, equipment purchases, and facility upgrading. In addition, the provincial office received funds to provide expanded support services to their members.

Canadian Centre for Philanthropy $102,500

The Trillium grant assists the CCP with the operation of its multi-faceted programs to its social service membership in Ontario. A grant has been provided to allow the establishment of a Bursary Fund that will permit approximately 30 small social service organizations per year to attend training seminars or conferences, thereby improving their ability to provide social service. As well, funds are being provided for development of a distance education program in fundraising management for Ontario social service organizations.

Canadian Cystic Fibrosis Foundation $5,000

Funds were provided to send 33 Ontario children to the Ontario Cystic Fibrosis Camp during each of three years.

Canadian Foundation for Ileitis and Colitis $253,500

The Canadian Foundation for Ileitis and Colitis is dedicated to finding the cause of, and cure for, inflammatory bowel disease. As well, it provides support to sufferers through self-help and family support, chapter development, and education of patients, their families, and the general public. The Trillium grant awarded to CFIC is intended to offer and expand direct social service to clients by assisting Board and volunteer development activities, development of client support, and local community awareness.

Canadian Hemophilia Society (Ontario Chapter) $121,000

The Trillium grant is assisting the organization in establishing a Department of Client Services. Addi-

tional funds for improving communication, education, and fundraising capabilities at CHSO will ensure that hemophiliacs across Ontario will continue to benefit from the department's services long after completion of the grant.

Canadian Mental Health Association (Ontario Division) $246,600

Grants were made to expand mental health services in 23 CMHA branches throughout the province. The Ontario Division also received funds to develop a resource library, to undertake an evaluation of current programs, and to develop its fundraising expertise.

Canadian Red Cross Society, Ontario Division $105,000

The purpose of this three-year grant is to assist in developing a training program for volunteer recruiters and trainers, to establish a tracking study on volunteers, to produce two video-tapes on recruiting, orientation, and training of volunteers, and to establish a fundraising program.

The Council of Elizabeth Fry Societies of Ontario $277,000

The Elizabeth Fry Societies of Ontario have been providing services for over 40 years to women who are in conflict with the law. Operating halfway houses, conducting counselling, doing court work, and working toward correctional reform are among the valuable activities in which the organization is engaged. Six branches throughout the province plus a Council office will benefit from the Trillium grant and will be computerized. Forty-eight new residential beds for clients will be made available, existing facilities will be upgraded, and new counselling programs will be initiated.

Dellcrest Resource Centre $59,500

Dellcrest received funds for half the costs of its Day Care Project, whose goal is to enhance the quality of day care services through further development of the care-givers skills.

The Easter Seal Society (Ontario Society for Crippled Children) $886,000

Trillium funds were granted to ensure that the Society continues to respond to the growing needs of disabled children. Part of the grant will help Easter Seals, which has a potential for broad fluctuation in its financial base, achieve stability. Another portion funds a consultation service to those programs serving the needs of pre-school children with disabilities.

The Easter Seal Society Crescent Nursery program where physically disabled and non-disabled children learn together.

Extend-a-Family Canada $23,000

Extend-a-Family Canada is a community service for families with handicapped children whereby families volunteer to share their family life with a handicapped child. The program is intended to assist parents to further the handicapped child's social development, and to foster awareness of the needs of people with handicaps. The purpose of the four-year Trillium grant is to establish and staff a provincial office for EAFC.

The Kidney Foundation of Canada $150,000

Trillium funds are assisting the Kidney Foundation in establishing a comprehensive department of patient services that will develop and implement support services for kidney disease patients and their

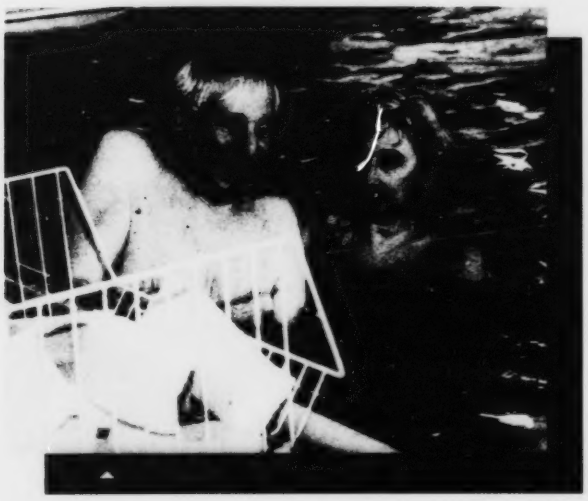
families throughout Ontario. Plans include the development of a peer resource consulting program, and the organization of new, and expansion of existing, self-help groups.

Meals on Wheels Ontario $70,000

The purpose of this five-year Trillium grant is to provide funds for the establishment of a provincial office, including the hiring of a full-time executive director and secretary, and to help MOWO's Board of Directors to implement a long-term planning process, including evaluating the structure of the Board, establishing job descriptions for Board and staff, and developing fundraising strategies.

Multiple Sclerosis Society of Canada(Ontario Division) $706,600

The purpose of the Trillium grant is to provide funds for support to the following programs: Patient Services, for recruiting and training new volunteers, a technical aids program, and the expansion of non-medical aid to MS patients; Chapter Development, for hiring two staff members to service Eastern and Central Ontario, training programs for volunteers, and development of a strategic plan; Staffing, for hiring fundraising staff including a communications and fundraising coordinator and two special events coordinators; and Communications Coordination, to improve internal and external communications.



"Living Younger"- Older Adult Centres' Association of Ontario.

Reaching out to reduce the isolation of ethnic seniors.

Older Adult Centres' Association of Ontario $575,700

The Older Adult Centres' Association of Ontario fosters and promotes the development and operation of elderly person centres in Ontario. The five-year Trillium grant will allow the OACAO to equip and staff a provincial office in Toronto in order to better serve its constituents, to enhance its fundraising capabilities, and to assist more than 35 of its member agencies throughout Ontario in developing and maintaining direct social service programs to older adults.

Ontario Association for Community Living $514,800

The purpose of this grant is to assist OACL and its local associations in developing and/or expanding activities in the areas of employment of intellectually handicapped people, volunteer development and involvement, fundraising and public education, and service development.

Ontario Association of Children's Aid Societies $1,475,500

The Ontario Association of Children's Aid Societies offers a wide range of needed services, including consultation, workshops, seminars, training sessions, legal advice, and production and circulation of two publications - the JOURNAL and News and Views. A four-year grant from the Trillium Foundation will allow the OACAS to establish an Ontario Child Welfare Committee for the enhancement of their fundraising capabilities, a Child Welfare Training Program, a Foster Parents Development Program, and

a Post-Operational Review Program. Funds have also been allocated for the development and enhancement of a wide variety of social service programs and projects provided by 20 Ontario CAS agencies.

Ontario Association of Children's Mental Health Centres $90,500

The OACMHC is the provincial association of 90 member agencies which provide home care and residential mental health services for children in Ontario.

The purpose of the Trillium grant is to provide funds in order to develop, test, and implement an Accreditation Program based on OACMHC's Standards of Excellence, to hire an Education Coordinator and support staff to identify the educational needs of member organizations, and to develop a series of regional seminars and information packages.

Ontario Association of Distress Centres $41,500

Distress centres' telephone lines are used by people who are distressed or in crisis and who don't know where to turn. Funds were granted to the provincial office to provide training for volunteers, to organize fundraising activities, and to produce information materials for distribution to local centres.

OAFSA Member, Family and Children's Services of the Niagara Region - at work.

Ontario Association of Family Service Agencies $150,000

This grant is being made available to develop an Employee Assistance Program and to establish a Standards and Development process for OAFSA's member agencies. Funds were also provided for emergency funding of local family service agencies and additional support at the provincial level.

Ontario Association of Volunteer Bureaux/ Centres $84,000

Volunteer bureaux provide volunteers to social service organizations and stimulate and strengthen the growth and development of voluntary action. Funds were granted to assist with the operation of a provincial coordinating office that will set standards and help establish and sustain local volunteer centres.

Ontario Council of Agencies Serving Immigrants $77,600

Member agencies of OCASI provide direct services to immigrants, including orientation, interpretation, translation, referral, language training, vocational services, and citizenship education.

The purpose of the Trillium grant is to provide support to the long-term development program, including the hiring of staff for outreach, research, administration, fundraising, and development of a computer system.

Ontario Federation for the Cerebral Palsied $127,700

The OFCP provides a broad range of recreational, therapeutic, and residential programs for physically disabled adults. The Trillium grant is funding a variety of residential activities across Ontario and providing staff training and public education programs which will enhance the work of all member agencies.

Ontario Friends of Schizophrenics $95,000

OFS provides support to families of schizophrenics through education, counselling, information sharing, and advocacy. The stress level experienced by these families is very high. Funds were made available to permit the hiring of an OFS staff person.

It is hoped this grant will help volunteers with the day-to-day demands for emotional support to families in crisis and assist in the development of more volunteer support groups.

Ontario Lung Association $388,200

The promotion of school, occupational, and environmental health programs, and the provision of social services to people with lung disease help the OLA achieve its goal of improved respiratory health in the

community. The Trillium grant is assisting local Lung Associations throughout Ontario to this end. Existing programs are being expanded and new ones developed. Among those being funded is a Family Asthma Program which will provide education for asthmatic children and their parents on various aspects of asthma, thus enabling them to gain a greater understanding of this condition and its management. The OLA is also embarking on a pilot computerization project centred in one of its local branches.

Thanks to the Lung Association's asthma program in London, 6-year-old Scott Henry's dream of becoming a fireman one day may be realized.

Ontario Social Development Council $89,500

The Trillium Foundation provides funds to ensure regional and multiple sector participation in social development activities coordinated by the OSDC.

Ontario Society for Autistic Citizens $98,500

Autism is a severe communications disorder and lifelong disability with profound effects on the individual and on family life. The Ontario Society for Autistic Citizens has increased public awareness of this chronic disorder and promotes educational and specialized services for persons with autism. Formed in 1973, OSAC now has some 15 local chapters.

The Society has a need for more volunteers who are interested in committing their time and energy to this growing organization. Trillium funding will help to develop OSAC's volunteer leadership and fundraising capabilities through access to training, and will also provide for chapter development and support.

Ontario Special Olympics $65,000

Funds are provided to increase participation in, and awareness of, Ontario Special Olympics' programs, and to improve the organization at the regional level by funding a program expansion which includes the hiring of four area coordinators, a coaching coordinator, and a fundraiser; the establishment of four area offices; and the purchase and maintenance of four vans.

Hayride - Ontario Therapeutic Riding Association.

Ontario Therapeutic Riding Association $60,000

Therapeutic riding has made a substantial contribution to the rehabilitation of children and adults with a wide range of disabling conditions. Funds are provided to help this organization train new instructors and expand current programs. As a result of this grant, more people will be able to enjoy and benefit from therapeutic riding throughout Ontario.

ONTChild Institutions Association $740,900

The ONTChild Institutions Association exists to improve the quality of services to children in Ontario by providing professional, educational, and social service support. With funds from the Trillium Foundation, ONTChild is able to equip and staff a provincial office in Toronto in order to better serve its constituents, computerize the provincial office and 24 local agencies, enhance its fundraising capabilities, and assist member agencies throughout Ontario to develop and maintain direct social service programs to children.

Persons United for Self Help in Ontario $45,000

PUSH Ontario is an organization representing disabled persons. The Trillium grant has assisted with the core operating costs of PUSH as this organization gets better established. PUSH has made an important impact in advocacy and public education and is putting further effort into organizational and regional development as well as fundraising.

St. Leonard's Society of Canada $50,000

The St. Leonard's Society assists offenders and ex-offenders through a variety of programs. The four-year Trillium grant was intended to improve and expand programs at local halfway homes and to promote their self-sufficiency. This funding is also assisting computerization in conjunction with the John Howard Society of Ontario.

Spina Bifida and Hydrocephalus Association of Ontario $107,500

The Spina Bifida and Hydrocephalus Association of Ontario was formed to improve the quality of life for patients with spina bifida and/or hydrocephalus and their families. Their Trillium grant is intended to maintain and enhance province-wide patient services, to assist with the operations and staffing of the provincial office and local offices, and to increase public awareness and liaison throughout the province. Trillium funds will also allow seven offices to obtain necessary equipment such as computers and video equipment.

United Ways of Ontario $1,159,100

This multi-faceted five-year grant is intended to assist in strengthening the United Way movement across Ontario. Funds are being used for extensive training programs for United Way and member-agency volunteers; the standardization of applications from member agencies through computerization; the analysis and improvement of fundraising and management activities within local United Ways; and assistance to new United Ways in their start-up periods.

VIEWS - For the Visually Impaired $83,000

There may be as many as 5,000 low-visioned and blind children in Ontario. VIEWS advocates on their behalf for equal opportunity in education, for access to high quality medical and rehabilitative services,

Parent Retreat Weekend , Lake Joseph Centre. VIEWS - For the Visually Impaired

and for public acceptance. VIEWS supports parents as the primary educators of their blind or low-visioned children, and acts as a resource to those providing services to these children.

By providing for an office, staff, and the development of fundraising capabilities, the Trillium grant will permit VIEWS to expand services to parents, and thus further pre-school intervention. VIEWS also hopes to initiate career counselling and vocational training for visually handicapped young people.

Voice for Hearing Impaired Children $45,000

Funds have been provided for an auditory language and speech counsellor to train parents of hard-of-hearing and deaf children to teach their children through an auditory approach. Also, a model will be developed to provide to families between visits from the counsellor. Additional funds were granted to permit the hiring of administrative staff.

YWCA - Ontario Area Service Delivery System $53,700

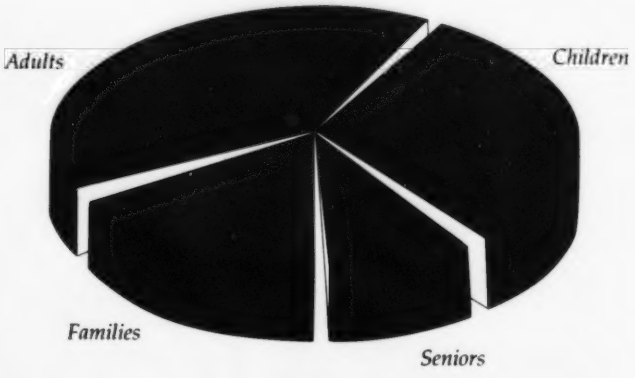
The YWCA of Canada was established to foster the development of young women through various recreational activities and social service programs. The Trillium grant has provided funds to seven local YWCA's for computerization and expansion of existing programs.

TRILLIUM ACTIVITIES FUNDED IN THE FIRST 5 YEARS

The chart indicates the amount and percent of total funds allocated to various activity types.

ACTIVITY TYPE	$ Amount (000's) to March 1988	% of Total to March 1988
Information	4,963.1	6.5
Counselling	9,942.2	13.0
Residential Care	3,164.8	4.2
Therapeutic Recreation	1,628.3	2.1
Technical Aids	3,410.9	4.5
Equipment / Systems	7,320.6	9.6
Day Care	441.2	.6
Referral	390.2	.5
Stabilization	11,508.5	15.1
Chapter Development	6,579.6	8.6
Advocacy	1,526.3	2.0
Prevention	2,935.7	3.9
Crisis	616.9	.8
Fundraising Development	5,440.2	7.2
Needs Assessment	1,211.6	1.6
Coordination	6,385.2	8.4
Organization Development	6,986.4	9.2
Other	1,641.2	2.2
Total	76,092.9	100.0

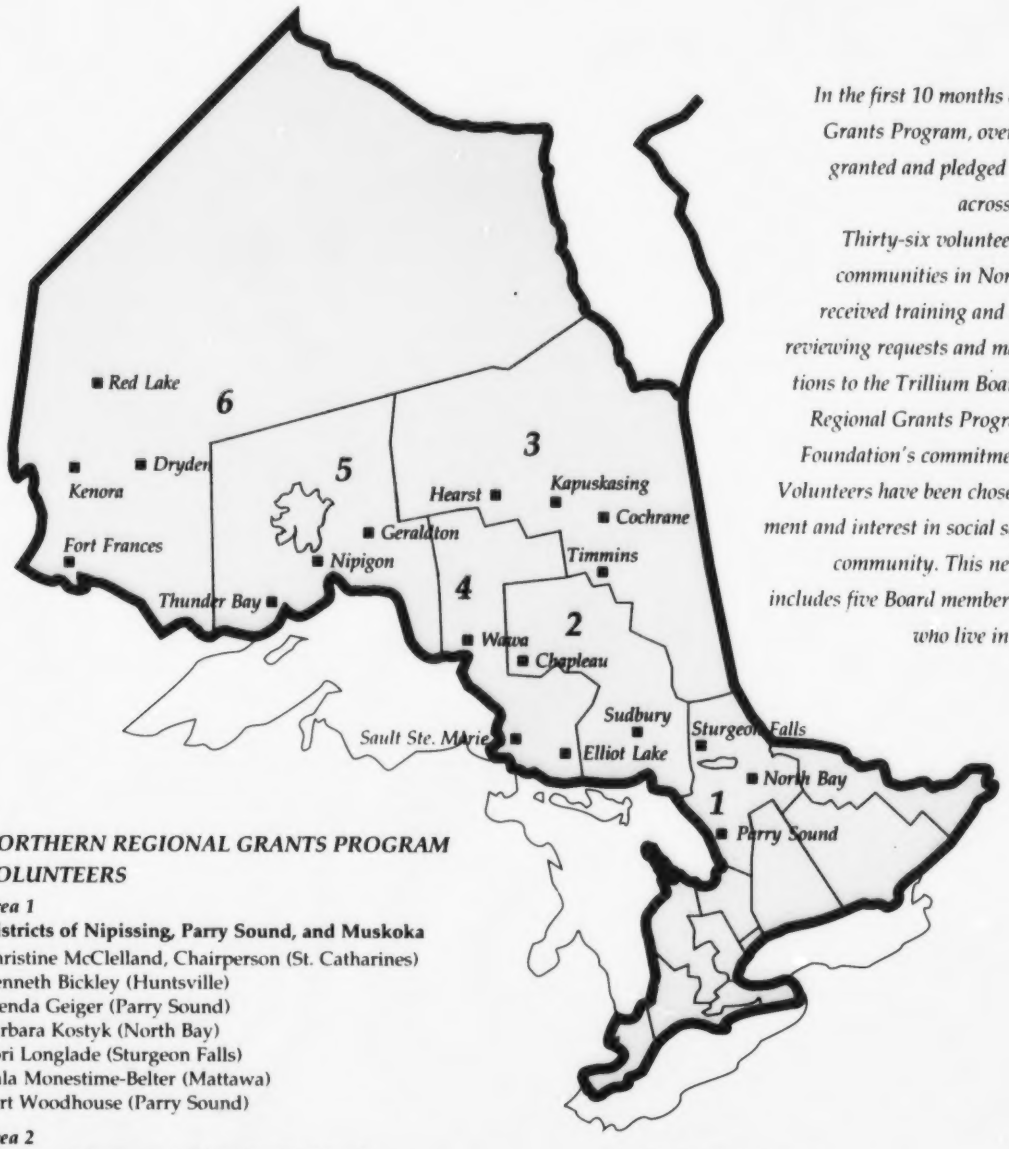
DISTRIBUTION OF TRILLIUM GRANTS AND PLEDGES BY CLIENT GROUP



The chart indicates the amount and percent of total funds allocated by client groups.

Client Group	$ Amount (000's) to March 1988	% of Total to March 1988
Children	23,126.6	30.4
Adults	28,891.3	38.0
Seniors	9,680.8	12.7
Families	14,394.2	18.9
Total	76,092.9	100.0

NORTHERN REGIONAL GRANTS PROGRAM



In the first 10 months of the new Regional Grants Program, over $800,000 has been granted and pledged to 15 organizations across Northern Ontario. Thirty-six volunteers from 25 different communities in Northern Ontario have received training and are challenged with reviewing requests and making recommendations to the Trillium Board of Directors. The Regional Grants Program thus reflects the Foundation's commitment to volunteerism. Volunteers have been chosen for their involvement and interest in social services within their community. This network of volunteers includes five Board members of the Foundation who live in Northern Ontario.

NORTHERN REGIONAL GRANTS PROGRAM VOLUNTEERS

Area 1
Districts of Nipissing, Parry Sound, and Muskoka
Christine McClelland, Chairperson (St. Catharines)
Kenneth Bickley (Huntsville)
Brenda Geiger (Parry Sound)
Barbara Kostyk (North Bay)
Lori Longlade (Sturgeon Falls)
Vala Monestime-Belter (Mattawa)
Bert Woodhouse (Parry Sound)

Area 2
Districts of Sudbury and Manitoulin Island
Judith van Boxel, Chairperson (Sudbury)
Sharon Bisset (Sudbury)
Frank Day (Sudbury)
Mary Lou Fox (West Bay)
Norman Paquette (Sudbury)
Rev. Rene Poirier (Chapleau)

Area 3
Districts of Cochrane and Timiskaming
Jacqueline Guertin, Chairperson (Kapuskasing)
Ronald Campbell (Timmins)
Claire Gagnon (Hearst)
Mel Giles (Elk Lake)
Doris Louttit (Cochrane)
Debra Robinson (Timmins)

Area 4
District of Algoma
Simpson Hollingsworth, Chairperson (Sault Ste. Marie)
Donna Babbitt (Thessalon)
Mike Delfre (Elliot Lake)
Marlene Strutzenberger (Wawa)
Bob Turpin (Sault Ste. Marie)
Ruth Walker (Sault Ste. Marie)

Area 5
District of Thunder Bay
John Erickson, Chairperson (Thunder Bay)
Elizabeth Dougall (Thunder Bay)
Mary Lynne Jackson-Hughes (Nipigon)
Paul Kyro (Geraldton)
Marlene Pierre (Thunder Bay)
Judi Vinni (Thunder Bay)

Area 6
Districts of Kenora and Rainy River
Barbara Polhill, Chairperson (Minnitaki)
Bob Conner (Red Lake)
Mary Johnson (Fort Frances)
W.K. (Bill) Palmer (Kenora)
Elizabeth Schmidt (Dryden)

Algoma Substance Abuse Rehabilitation Centre (Breton House) - Thunder Bay $11,800

Breton House is an alcohol and drug recovery home for women 16 years of age and older providing direct services to chemically dependent women. They also have a public education component regarding addiction for the community of Sault Ste. Marie and the District of Algoma. Raising public awareness about the services of the organization itself, as well as the problem of chemical addiction, is the area where Trillium funds will be put to use.

Catholic Family Development Centre of Thunder Bay - Thunder Bay $16,900

Through its services, this family service agency strengthens and supports individuals, couples, and families. Trillium funds will be assisting with the further development of the preventive services offered by the centre through a Parent Support Program and a Couple Communication Program. Both of these programs will be designed to be volunteer driven.

Emmaus House for the Handicapped (Sudbury) Inc. - Sudbury $37,300

Emmaus House for the Handicapped seeks to provide community-based homes for persons who are mentally handicapped and assists them in achieving autonomy of life and work to whatever extent is possible for each person in accordance with their abilities, needs, and aspirations.

Emmaus House has received a demonstration grant of $37,300 through the Trillium Regional Grants Program. This project may last two years. The funds will go toward assisting Emmaus House with the demonstration of the viability of an employment program for developmentally handicapped adults and toward enhancing community awareness of their potential for productive employment.

La Fraternité - The Fraternity - Sudbury $28,900

La Fraternité provides residential and social service programs to people who come into conflict with the law. Clients are provided with individual and group counselling in employment, substance abuse, family counselling, etc. Trillium funds will go toward the further enhancement of their volunteer services program whereby their clientele provide practical services such as yard maintenance to those in need, for example, disabled people, senior citizens, non-profit agencies. They will also be able to upgrade some of their office equipment and household furnishings.

Handicapped Action Group Incorporated - Thunder Bay $27,400

Through the development of direct services such as housing, parallel transit, and camping, the Handicapped Action Group Incorporated (HAGI) of Thunder Bay has implemented programs to improve the living conditions of thousands of people who are physically disabled or senior citizens in Thunder Bay and Northwestern Ontario. As well as providing direct social services, HAGI acts as an advocate for change in education, accessibility, and employment for disabled people.

$27,400 in Trillium funds has been approved to assist HAGI in the development of their fundraising capacity and to improve the equipment resources of HAGI's Wilderness Camp for disabled people and their families.

Information Sudbury - Sudbury $10,600

Information Sudbury provides residents and visitors to the Sudbury area with information on community services, programs, and activities. Trillium funds will assist with raising community awareness about this organization and its services and will also assist with the development of a volunteer bureau for the organized recruitment of volunteers for community agencies.

Lakehead Social Planning Council - Thunder Bay $9,100

The Lakehead Social Planning Council promotes the well-being of the community and of all its citizens through research into issues affecting the community, community planning and development, and supervision of information to individuals and social agencies about existing community resources.

Trillium funds in the amount of $9,100 have been provided to support an information and referral service for senior citizens as well as to develop the fundraising capacity of the organization.

Marathon Day Care Program - Marathon $6,100

The Marathon Day Care Program provides full-time day care for children up to nine years of age; a sociali-

zation program for pre-school age children; and a latchkey program for those children whose parents work early or late in the day. The Centre has extended its hours of operation and is also now open 12 months of the year. With these changes, the enrolment has tripled and Trillium funds will assist with the upgrading and expansion of material, equipment, and toys that are recommended for day care facilities of this size. Funds were also made available for the professional development of the staff.

Red Lake Alcohol & Drug Committee - Red Lake $10,000

The Red Lake Alcohol & Drug Committee has been working to provide awareness of substance abuse problems within their community and to develop effective ways to combat alcohol and drug misuse.

This organization is composed totally of volunteers. It has been most successful in its endeavours and has been granted $10,000 by the Trillium Foundation for volunteer training, to help establish the SADD and Safe Grad Programs in high schools, and to help raise awareness of safe driving practices for employees of local businesses.

Sault Search & Rescue Inc. - Sault Ste. Marie $22,000

Sault Search & Rescue provides trained volunteers and fully-equipped search and recovery services in land, marine, underwater, and air environments throughout 22,000 square miles of the Algoma region. The ongoing need of the organization is with the acquisition and maintenance of equipment. The Trillium grant will go toward a mobile search coordination bus which will provide a field communication centre, paramedical triage store, and field kitchen. Trillium will also be assisting with the establishment of a capital replacement fund.

Services à la jeunesse de Hearst, Inc. - Hearst $10,000

Services à la jeunesse de Hearst is an organization serving the youth of Hearst through its primary prevention programs such as informal counselling, leadership training, and the development of organizational skills. Their philosophy is to encourage local youth to be aware of their potential.

Services à la jeunesse de Hearst has received a grant of $10,000 toward Board and volunteer training and toward assisting with the purchase of much-needed equipment for their popular camping program.

Thunder Bay Indian Youth Friendship Society - Thunder Bay $36,700

The Thunder Bay Indian Youth Friendship Society provides a full complement of social support services to urban native people to ease their transition into urban centres. The Trillium grant is to assist with the establishment of a satellite centre. Out of this centre the organization will be able to provide educational, cultural, recreational, and preventive programs.

Thunder Bay Multicultural Association - Thunder Bay $12,000

The Thunder Bay Multicultural Association represents over 20 ethnocultural groups, ensuring that immigrants and refugees are guaranteed equal access to community services by providing referrals, interpretation and translation, and community information.

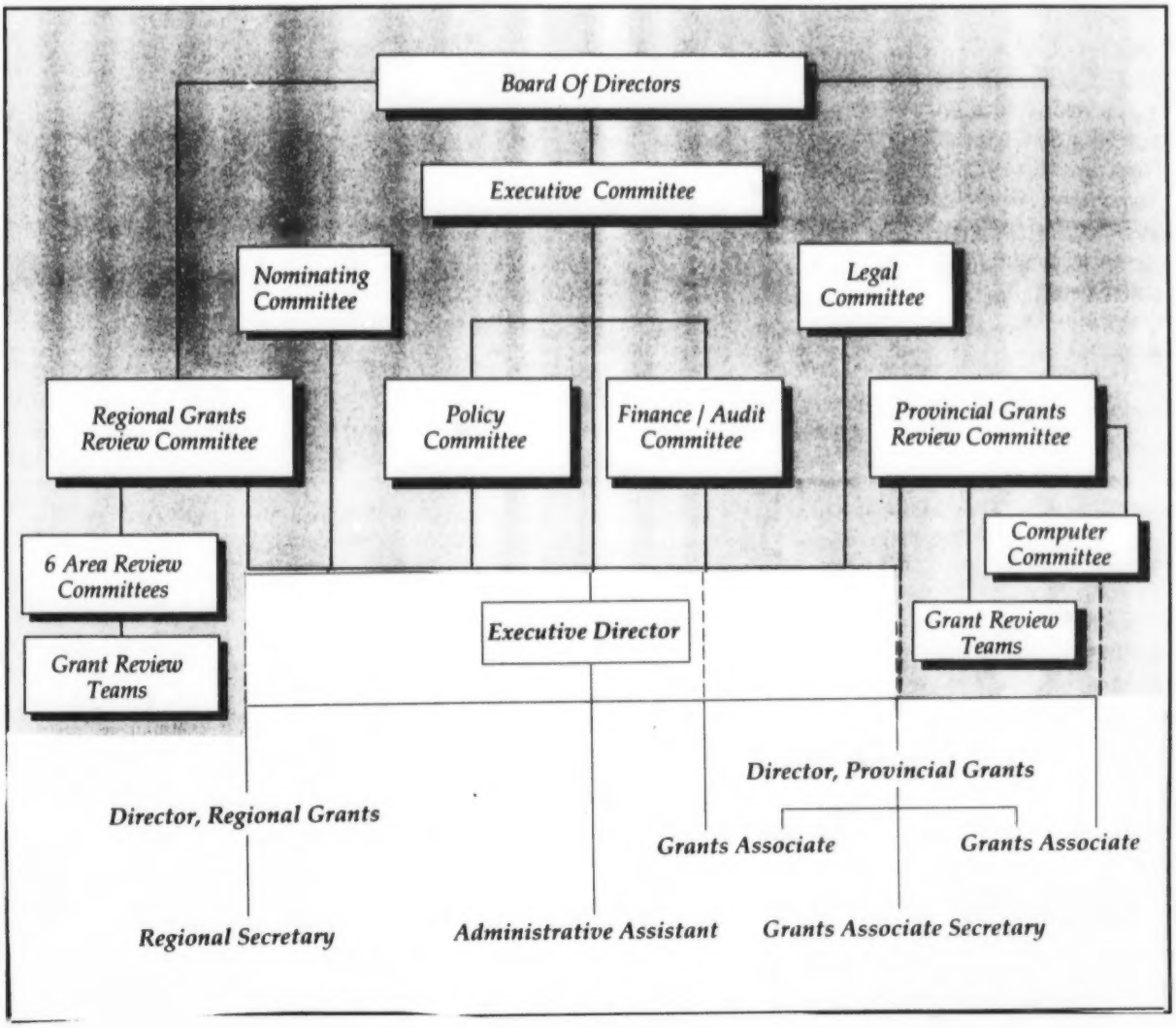
The Trillium grant of $12,000 will help the organization develop its private sector fundraising skills, and purchase some furniture and office equipment.

Volunteer Organization in Community Correctional Services - Sudbury $6,000

The Volunteer Organization in Community Correctional Services in Sudbury works in cooperation with correctional justice system agencies to promote public education, awareness, and community involvement in corrections. The organization also provides and promotes community-based programs which will aid in the rehabilitation and re-integration of those who have come into conflict with the law.

The $6,000 Trillium grant will be used to develop a training program for volunteers and to assist with the purchase of office equipment.

TRILLIUM FOUNDATION ORGANIZATIONAL CHART



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VICE-CHAIRMAN
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Toronto

EXECUTIVE DIRECTOR
Sally Farr
Toronto

DIRECTORS
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L. Grant Burton
Toronto
Patrick E. Cooney
Toronto
William A. Dimma
Toronto
John W. Erickson, Q.C.
Thunder Bay
W. Alastair Gamble
Ottawa
Jacqueline Guertin
Kapuskasing
F. Simpson Hollingsworth
Sault Ste. Marie
Beryl M. Ivey
London
Inta Kierans
Toronto
John Lamacraft
Toronto
David A. Lewis
Toronto
Christine M. McClelland
St. Catharines
Ron R. I. Moro
Windsor
Laurence C. Murray, C.A.
Toronto
Jacqueline Neatby
Ottawa
Lloyd W. Perry, Q.C.
Toronto
Donald G. Pierce, Q.C.
Don Mills
Barbara Polhill
Dryden
Rudy Putns
Ancaster
Jean Teron
Toronto
Heather M. Thomson
Toronto
Judith van Boxel
Sudbury

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Trevor Eyton, O.C., Q.C., *Vice-Chairman*
Laurence Murray, C.A., *Treasurer*
Sally Farr, *Secretary*

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Grant Burton
Trevor Eyton, O.C., Q.C.
David A. Lewis
Ron R. I. Moro
Laurence Murray, C.A.
Donald G. Pierce, Q.C.

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Grant Burton
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Trevor Eyton, O.C., Q.C.
Inta Kierans
Laurence Murray, C.A.
Jean Teron

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William A. Dimma
Beryl Ivey
Inta Kierans
Laurence Murray, C.A.
Jacqueline Neatby
Lloyd W. Perry, Q.C.
Rudy Putns
Jean Teron
Heather Thomson

Policy Committee
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Allan Arlett
Alastair Gamble
Jacqueline Guertin
John Lamacraft
Ron R.I. Moro
Donald G. Pierce, Q.C.
Rudy Putns
Heather Thomson

Committee chairmen (left to right) Grant Burton, Toronto; John Lamacraft, Toronto; David Lewis,Toronto; John Eaton, Toronto; Ron Moro, Windsor; Donald Pierce, Don Mills

(left to right) Judith van Boxel, Sudbury; Laurence Murray, Toronto; Alastair Gamble, Ottawa; Simpson Hollingsworth, Sault Ste. Marie; Heather Thomson, Toronto

(left to right) Barbara Polhill, Minnitaki; Lloyd Perry, Toronto; Allan Arlett, Toronto; Rudy Putns, Ancaster; Jacqueline Neatby, Ottawa

(left to right) Jean Teron, Toronto; Patrick Cooney, Toronto; John Erickson, Thunder Bay; Beryl Ivey, London

(Clockwise from left) Christine McClelland, St. Catharines; Trevor Eyton, Toronto; Jacqueline Guertin, Kapuskasing; Inta Kierans, Toronto

William Dimma, Toronto

Legal Committee
Donald G. Pierce, Q.C., *Chairman*
John Erickson, Q.C.

Computer Committee
Laurence Murray, C.A., *Chairman*
Grant Burton

Nominating Committee
John Craig Eaton, *Chairman*
Allan Arlett
Heather Thomson

Northern Regional Grants Review Committee
John Lamacraft, *Chairman*

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Jacqueline Guertin
Simpson Hollingsworth
Christine McClelland
Barbara Polhill
Judith van Boxel

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Frank Day
Barbara Kostyk
Marlene Pierre
Debra Robinson
Bob Turpin

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Peter Beattie, Q.C., Toronto
Glen Davis, Toronto
Jean Noel Desmarais, Sudbury
Angus Grant, Kingston
Arden Haynes, Toronto
Patricia MacKay, C.M., Toronto
Ralph Misener, St. Catharines
Rev. James Muldoon, Thunder Bay
George Powers, Picton
Frank Smith, Toronto
Rose Wolfe, Willowdale

ONTARIO TRILLIUM FOUNDATION FINANCIAL STATEMENTS

(Incorporated without share capital under the laws of Ontario)

AUDITOR'S REPORT

To the Board of Directors of the
Ontario Trillium Foundation:

We have examined the balance sheet of the Ontario Trillium Foundation as at March 31, 1988 and the statements of operating fund revenue and expenses, capital fund surplus or deficit and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the Foundation as at March 31, 1988 and the results of its operations and the changes in its financial position for the year then ended in accordance with the accounting principles described in note 2 to the financial statements applied on a basis consistent with that of the preceding year.

Toronto, Canada
April 15, 1988

Clarkson Gordon
Chartered Accountants

BALANCE SHEET

March 31

	1988	1987
OPERATING FUND		
Cash	$ 45,039	$ 14,714
Accrued interest	610,372	721,791
Fixed assets, net of accumulated depreciation and amortization of $56,920 (1987 - $35,682)	49,269	33,491
Accounts payable and accrued liabilities	(37,384)	(32,466)
Due to Capital Fund	$ 667,296	$ 737,530
CAPITAL FUND		
Cash	$ 214,238	$ 36,797
Short-term investments	21,468,501	18,070,013
Due from Operating Fund	667,296	737,530
Grants pledged and not distributed (note 3)	(15,584,700)	(23,119,700)
Fund surplus (deficit)	$ 6,765,335	$ (4,275,360)

On behalf of the Board:

John Craig Eaton,
Chairman

Laurence C.M. Murray,
Treasurer

(see accompanying notes)

OPERATING FUND STATEMENT OF REVENUE AND EXPENSES

YEAR ENDED MARCH 31

	1988	1987
Revenue:		
Interest	**$ 1,768,869**	$ 1,707,587
Expenses:		
Salaries and benefits	**313,172**	228,845
Travel and meetings	**46,889**	19,893
Contract fees and temporary assistance	**36,307**	24,928
Postage, delivery and office supplies	**32,322**	12,486
Equipment costs	**25,492**	22,033
Communications and public relations	**25,456**	19,956
Office rent	**20,400**	20,400
Utilities	**17,236**	9,006
Legal and Audit	**11,095**	11,225
Realty taxes	**8,281**	8,541
Insurance	**2,735**	1,861
Other	**2,089**	2,324
	541,474	381,498
Excess of revenue over expenses	**1,227,395**	1,326,089
Transfer to Capital Fund	**1,227,395**	1,326,089
Balance, end of the year	**Nil**	Nil

CAPITAL FUND STATEMENT OF SURPLUS OR DEFICIT

YEAR ENDED MARCH 31

	1988	1987
Fund deficit, beginning of year	**$ (4,275,360)**	$ (1,610,749)
Funds received from the Ontario Ministry of Tourism and Recreation	**17,000,000**	15,000,000
Transfer from Operating Fund	**1,227,395**	1,326,089
	13,952,035	14,715,340
Grants pledged (note 3)	**7,186,700**	18,990,700
Fund surplus (deficit), end of year	**$ 6,765,335**	$ (4,275,360)

(See accompanying notes)

STATEMENT OF CHANGES IN FINANCIAL POSITION
YEAR ENDED MARCH 31

	1988	1987
Cash provided by (used in) operating activities:		
Excess of revenue over expenses	$ 1,227,395	$ 1,326,089
Add (deduct) non-cash items -		
Depreciation and amortization	21,238	12,666
(Increase) decrease in accrued interest	109,217	(71,082)
Other	7,120	9,852
	1,364,970	1,277,525
Capital funds received	17,000,000	15,000,000
Grants distributed (note 3)	(14,721,700)	(16,905,600)
	3,643,270	(628,075)
Cash provided by (used in) investing activities:		
Short-term deposits	(3,398,488)	664,298
Purchase of fixed assets, net	(37,016)	(22,888)
	(3,435,504)	641,410
Increase in cash	207,766	13,335
Cash, beginning of year	51,511	38,176
Cash, end of year	$ 259,277	$ 51,511
Represented by:		
Operating Fund	$ 45,039	$ 14,714
Capital Fund	214,238	36,797
	$ 259,277	$ 51,511

(See accompanying notes)

NOTES TO FINANCIAL STATEMENTS
MARCH 31, 1988

1. **Purpose**
Ontario Trillium Foundation ("Trillium") began operations on August 23, 1982 and was incorporated without share capital under the laws of Ontario under letters patent dated November 17, 1982. The object of Trillium is to provide funds in an equitable, efficient, and socially acceptable manner to private non-governmental social service agencies which provide services to the public throughout Ontario.

2. **Summary of significant accounting policies**
The financial statements have been prepared by management within reasonable limits of materiality and in accordance with the following accounting principles that are considered appropriate for organizations of this type:

   (a) Because Trillium receives all of its capital funds from the Ontario Ministry of Tourism and Recreation ("the Ministry") and such funds are to be used in support of the object described above, the financial statements have been presented in a manner which segregates the accounts into Operating and Capital Funds.

(i) Operating Fund -
The Operating Fund's purpose is to record the assets, liabilities, interest revenue earned on Capital Fund investments and expenses which are determined to pertain to the administration of Trillium. Any excess of revenue over expenses is transferred to the Capital Fund at the end of the year.

(ii) Capital Fund -
The Capital Fund's purpose is to record the assets and liabilities, and funds received from the Ministry, as well as grants awarded, all of which pertain to the direct fulfillment of the object of Trillium described in note 1. At the end of each year, the Capital Fund is credited with the excess of revenue over expenses of the Operating Fund for that year.

(b) Depreciation and amortization of fixed assets -
Fixed assets, including leasehold improvements, are initially recorded at cost. Certain office furniture has been donated or loaned to Trillium and these items are not recorded in the accounts. Normal maintenance and repair expenditures are expensed as incurred.
Depreciation and amortization is provided on the straight-line basis over five years so that the total cost of the assets will be expensed over their estimated useful lives.

(c) Revenue and expenses of the Operating Fund -
Revenue and expenses are recorded on the accrual basis of accounting.

(d) Funds received and grants pledged -
Funds from the Ministry are recorded in the year in which they are received. Grants awarded are recorded in the year in which they are pledged.

3. Grants

Trillium awards grants for future distribution and makes payments with respect to these grants for the prescribed duration of each grant.

	1988	1987
Grants pledged:		
Current year	$ 7,186,700	$ 18,990,700
Prior years	68,911,200	49,920,500
	76,097,900	68,911,200
Grants distributed:		
Current year	14,721,700	16,905,600
Prior years	45,791,500	28,885,900
	60,513,200	45,791,500
Grants pledged and not distributed	$ 15,584,700	$ 23,119,700

The surplus existing at March 31, 1988 is the result of the cyclical nature of grant applications and approvals. Grant applications presently in preparation are anticipated to exceed this surplus.
Grants pledged and not distributed are payable, subject to the receipt of funds by Trillium and to certain performance conditions placed on the recipients, to various organizations in the fiscal years ending March 31 as follows:

1989	-	$ 9,873,600
1990	-	4,130,100
1991	-	1,149,500
1992	-	410,600
1993	-	20,900
		$ 15,584,700

ELIGIBILITY CRITERIA

The Trillium Foundation requires that an "Eligibility Form" be completed and approved before a grant application can be processed.

Decisions as to the eligibility of organizations to receive grants shall be made by the Board of Directors of the Trillium Foundation. A periodic review of the organization's eligibility may be undertaken at any time. In addition to the above, all organizations must meet the following eligibility criteria:

- be incorporated as a corporation without share capital (not for profit);
- exist for purposes other than to act as a conduit for Trillium funds;
- ordinarily have a minimum of 10% of activity in direct social service, measured where feasible by budgetary expenditures;
- must have provided service for at least two years;
- ordinarily must have at least 10% of total revenue from non-governmental sources, of which a reasonable proportion should be donations. Subsidized client fees should be excluded, but other types of non-governmental revenue may be included;
- demonstrate a history of and commitment to volunteerism and to private sector fundraising;
- provide services that are available to, and demonstrably used by, the general population requiring those services, without discrimination because of race, ancestry, place of origin, colour, ethnic origin, citizenship, creed, sex, sexual orientation, marital status, family status, or handicap;
- operate under an actively involved voluntary Board of Directors capable of assuming responsibility for satisfactory performance of the organization;
- issue an annual report which includes a summary of operating performance and financial statements, and is available to the general public;
- demonstrate that the organization is capable of carrying out the activity.

Grants will not be available:

- ordinarily to local branches or member groups of provincial organizations independent of their provincial body except on an interim basis in certain regions of Ontario (refer to Organization Type III); those requiring support at a local level must apply through their appropriate eligible provincial organization, which will be accountable for the funds;
- to private foundations, service or fraternal clubs;
- ordinarily to organizations which are totally government funded and/or directed;
- to fund basic research, medical, art, cultural or recreational activities, or formal education;
- to churches, universities, or hospitals;
- for individual, religious, or political purposes.

Eligible organizations must also fall under one of the following three categories of structure:

Organization Type I - Provincial Organization

Be a province-wide organization which has as one of its *principal** activities the provision of direct social services across the province or be an association of organizations which collectively provide such services (i.e., the organization must ordinarily provide direct services in at least three of the four regions of Ontario - Southwestern, Central, Southeastern, and Northern). In addition, provincial organizations should take into consideration the following:

- If the member groups of a provincial organization are very diverse in nature, only the provincial organization may be approved as eligible to apply for Trillium funds.
- When a local branch or member group is directly connected with several eligible provincial organizations representing its various activities, it can only be eligible to apply to Trillium through one of the provincial organizations and not through several at different times.
- In certain circumstances, organizations may receive only a "Limited Eligibility". Examples of Limited Eligibility include: a) provincial organization only (not the local branches or member groups); and b) for social services only (not for other activities, e.g. medical research). Further information can be obtained from the Trillium office.

Organization Type II - Province-wide Service/Single Location Organization

Be operating in a single location, providing service province-wide, and, in the opinion of Trillium, have no other eligible provincial affiliation. The organization must have as one of its *principal** activities the provision of direct social services from a single location to clients originating from at least three of the

four regions of Ontario. To be eligible, such organizations must meet certain region of origin client percentages, determined by Trillium, for three of the four regions.

Organization Type III* - Local Organizations in Northern Ontario

Be operating in a limited geographic area, and must ordinarily have as one of its *principal** activities the provision of direct social services in its local area, not just coordinate such activity.

- Must not have received Trillium funding in the last two years.
- Must not have received Trillium funding through an existing provincial organization or association eligible for Trillium funding. If an organization is a local branch or member group of a provincial organization and has *not* received any Trillium funding to date, please contact Trillium offices for information on the Interim Grants Program.

The Foundation requires that the Trillium application form be used when submitting a grant request. Once an organization has been ruled eligible, a Trillium application form and guidelines will be forwarded to them. It is the desire of the Foundation to be as helpful as possible to applicants. Organizations are encouraged to contact the Trillium office to discuss their grant proposal prior to making a formal application.

METHODS OF APPLYING

Two major types of applications are considered:

Applications from Province-wide Organizations

Provincial Organization Only

Applications may represent the needs of the provincial organization only, with the local branches or member groups not granted funds directly, but receiving indirect benefit through the enhancement of provincial programs or the deployment of provincial staff. This type of application is feasible when branches are not autonomous and are managed by the central (provincial) office with centralized accounting, policies, etc. It might also apply if the eligibility ruling, in Step One of the application process, has determined that the provincial organization can apply on its own behalf and not on behalf of its local branches or member groups.

The provincial organization may apply only on its own behalf if it can demonstrate that it has contacted all of the local branches or member groups regarding the Trillium Foundation application and that they were not interested in participating in the application or felt that their structure was not practical for a consolidated request.

Consolidated Application

Applications may be received which consolidate specific requests from local branches or member groups, often in conjunction with a request from the provincial organization.

Any local branch or member group requiring support must apply through its provincial organization which will be accountable for the funds. Provincial organizations presenting a consolidated request must coordinate the local requests so that a consolidated application is submitted to Trillium which reflects the requests of both levels of the organization.

Applications from Local Organizations in Northern Ontario

Local organizations in Northern Ontario may submit applications which project their needs over a maximum of two years. When the grant period has been completed, it is understood that the organization may not re-apply for two years in order to ensure the self-sufficiency of the organization. Generally, the Foundation will prefer to make grants that support time-limited activity, do not have an ongoing component, and that do not substantially increase the operating budget of the recipient organizations.

GRANT REVIEW PROCESS

Grant requests will first be reviewed by the staff and two or three volunteers of the Foundation. This review will include a meeting with the applicant and possibly a site visit. The reviewers' recommendations will then be presented to a Grants Review Committee for consideration before being presented to the Board of Directors. Decisions relating to a request will be made by the Board, based on a careful review of each organization's requirements, community needs, Trillium priorities, and the availability of Trillium Foundation funds.

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* A principal mandate of the organization must be to provide services to people who are disadvantaged and/or disabled.

**The Trillium Foundation is prepared to consider organizations falling within Organization Type III from Northern Ontario only at this time.

The goal of the Trillium Foundation is to help fund those voluntary social service organizations assisting the men, women and children in Ontario whose lives have been affected by adverse social circumstances or disabling conditions.

The Trillium Foundation will:

- operate at arm's length from the government, under a voluntary board of directors;
- be flexible in its granting policy in order to be able to respond to the changing needs of the community;
- attempt to keep its granting procedures as uncomplicated as possible in order to limit the administrative costs both of the Foundation and the applicants.

Trillium Foundation funds:

- are not intended to substitute for existing sources of funds;
- will be granted in such a way as to avoid dependency on the Foundation or the Province of Ontario;
- will ordinarily be granted in a manner that will provide some ratio of matching in order to provide an incentive for continuing private sector fund raising activities.